January 8, 2019 Council Meeting

The regular meeting of the Council of the City of Martinsville, Virginia was held on January 8, 2019 in Council Chambers, Municipal Building, at 7:30 PM with Mayor Kathy Lawson presiding. Other Council Members present included Jennifer Bowles, Chad Martin, Jim Woods and Danny Turner. Staff present included City Manager Leon Towarnicki, City Attorney Eric Monday, Assistant City Manager Wayne Knox, Clerk of Council Karen Roberts, Finance Director Linda Conover, and Police Chief Eddie Cassady.

Mayor Lawson called the meeting to order. Following the Pledge to the American Flag and invocation by Council Member Woods, Lawson welcomed everyone to the meeting.

Consider approval of the minutes from the October 9, 2018 Council meeting, the October 22, 2018 Neighborhood meeting and the October 23, 2018 Council meeting - Council Member Bowles made a motion to approve the minutes as presented. Vice Mayor Martin seconded the motion with four Council Members voting in favor. Council Member Turner abstained since he was not in attendance for the 2018 meetings.

Conduct a public hearing regarding a Zoning Text Amendment to the Zoning Ordinance as approved and recommended by the Planning Commission - Wayne Knox of the Community Development department explained the amendment and the need for a public hearing before approval. Council Member Bowles asked if the Planning Commission had any concern. Knox said members questioned what a hookah bar was; Knox explained that a hookah bar is similar to a cigar bar but people share flavored water pipes. Council Member Turner shared concerns that some nearby businesses had not been contacted about the potential change in ordinance. Knox explained that a mailed letter notifies the public and business owners that could be affected adversely. The Chamber is also contacted to make them aware and to see if any other business could be affected. Turner mentioned that Mr. Haley, owner of the local game room had no idea of this proposal. Lawson opened the floor for public comments. No one approached the podium so the hearing was closed. Turner asked for clarification of what a hookah bar is and what requirements or inspections would be required. Knox confirmed that the owners may serve drinks or food but would not be permitted to sell alcohol. Council Members commented on surrounding areas like Greensboro, NC that had several hookah bars that appeared to be popular with residents. Bowles said she feels this will be a positive move with no apparent negative outcome. Vice Mayor Martin made a motion to approve the amendment on first reading. Council Member Woods seconded the motion with the following roll call: Council Member Bowles, aye; Mayor Lawson, aye; Council Member Turner, aye; Council Member Woods, aye; and Vice Mayor Martin, aye.

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ORDINANCE 2019-Z-1 Zoning Text Amendment – Commercial Indoor Sports and Recreation and Commercial Indoor Entertainment BE IT ORDAINED by the Council of the City of Martinsville, Virginia, in regular session hgld on January 8, 2019 that Chapters II, XIII, XIV, XV, XVI, and XXIII of the Zoning Ordinance, be amended as follows: PROPOSED AMENDMENTS - ZONING ORDINANCE Commercial Indoor Entertainment Predominantly entertainment uses conducted within an enclosed building. Typical uses include cigar bars, hookah lounges, motion picture theaters, and concert or music halls. Commercial Indoor Sports and Recreation Predominantly entertainment uses conducted within an enclosed building. Typical uses include bowling alleys, escape rooms, laser tag, bouncy rooms, and ice and roller skating rinks. D. Uses Permitted By Special Use Permit 11. Commercial Indoor Entertainment 12. Commercial Indoor Sports & Recreation C. Uses Permitted By Right

12. Commercial Indoor Entertainment

13. Commercial Indoor Sports & Recreation C. Uses Permitted By Right 14. Commercial Indoor Entertai 15. Commercial Indoor Sports & Recreation XV C-C Corridor Commercia C. Uses Permitted By Right

14. Commercial Indoor Enter 15. Commercial Indoor Sports & Recreation XVI. ED-MA Economic Development Medical & Academic C. Uses Permitted By Right

14. Commercial Indoor Entertainment

15. Commercial Indoor Sports & Recreation

XXIII. Off-Street Parking and Loading
Minimum Off-Street Parking Requirements (Table 23.1)
Office and Personal Services
Commercial Indoor Intertainment 1 per 300 sf
Commercial Indoor Sports and Recreation 1 per 300 sf

Attest:

Karen B. Roberts, Clerk of Council

Date Adopted

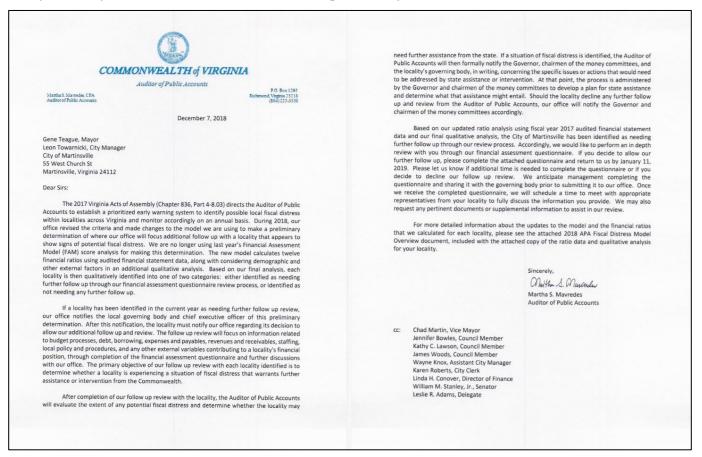
Date Effective



Hear information related to a fiscal distress monitoring process provided through the Office of the Virginia Auditor or Public Accounts – City Manager Towarnicki referenced a packet of information made available to Council Members regarding a fiscal distress monitoring process.

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Martinsville has been identified as needing further follow-up through this review process. Towarnicki went through some of the questions sharing the City's answers with an explanation to provide Council and residents a better understanding of what would be submitted. Council Member Turner questioned whether the AMP Ohio debt should show up in the questionnaire; Towarnicki explained that it would not be. Council Member Bowles asked to see where Martinsville ranked against other locations. Mayor Lawson emphasized that the process was to study the City's actions towards financial responsibility.



Hear an update on FY19 Telecommunications operations – Telecommunications Manager Mike Scaffidi shared a PowerPoint which provided information on current employees, revenue versus expenses, general points of interest, customer base, revenue increase, the value of service provided by telecommunications/MINet, and the expected future of the department. Scaffidi confirmed that home based businesses that hold a business license with the City qualify for service also. Due to the weather, the department is behind on providing new service. There are six businesses on hold in addition to a waiting list of interested customers.



January 1, 2019 Council Update

Michael Scaffidi
Director of Telecommunications

\$1,931,728

\$1,887,668

916,383

EMPLOYEES

Mike Scaffidi Director

Jared Pruett Network Services

Specialist

Randy Craig
 Telecom Support

Supervisor

Charles Anderson Telecom Technician

• Eric Boaz Telecom Technician

Kathy Reed Accounts Manager

January 7, 2019 REVENUE VS EXPENSES

REVENUE BUDGET

- Total Budgeted Revenues
 - Collected as of 1/01/2019
 - · Does not Reflect all of Decembers Receipts
 - 47% of Revenues Recovered

EXPENDITURES BUDGET

- Total Budgeted Expenses
- Total Budget Used 1/01/2019 \$1,111,702
- 57 % of Budget Used
- Physical Plant Expansion
 - Up-front Maintenance and Support Charges

General Points of Interest

- · Hurricane Michael Impact
 - Telecom Charges Absorbed
 - \$81,940
- Expected Gross FY Revenue \$2.1 Million
- New Phone System in Operation
 - Continue the Decommissioning Process of CS-IK
- Phone System Impact
 - Drop in Monthly Recurring Charges

CUSTOMER BASE January 1, 2019

- July 1, 2018
 - · 151
- September 1, 2018
 - ∘ i55
- January 1, 2019
 - · 167
- Six Companies In Construction Process
- Working With a Variety of Companies
 - Wet Climate Impact
 - Several Projects on Hold Awaiting Drier Weather
 - Completing Redundant Optical Builds for new and Existing Companies

REVENUE INCREASE

- July 2017 Monthly Inv Billing
 - · \$106,000
- December 2017 Monthly Inv Billing
 - · \$125,000
- July 2018 Monthly Inv Billing
 - \$128,826 (Including Annual Billing)
- September 2018 Monthly Inv Billing
 - · \$126,998
- January 2019 Monthly Inv Billing
 - \$134,146 (1.61 M per year excluding yearly invoicing)
 - Expected Monthly Invoicing by End of FY \$140,800

VALUE OF SERVICE PROVIDED BY TELECOMMUNICTIONS/MINET

- No Debt
- Tremendous Internal Telecom Cost Savings
- New Phone System (20 year life)
- Annual School System Support \$160K
- Balance or Residual Funds returned to City
- Accepting High Volume of Telephone Calls During Outages - Continues to Work Well
- Special Services to Customers
 - Network and Virus Protection through FW
- Continue to Expansion Outside of our Footprint
- Local Service Provider (Customer Service)

FUTURE

MARKETING

- Marketing Impact?
- Awards and Recognition
- Case Study
- "City of Martinsville Leverages Technology for Economic Development Initiative"
- · Posted on Avaya Website
- Presented at the International AUG Dallas, Texas January 2019

EXPANSION

- Variety of Residential Inquiries
- Test-bed Equipment January 14, 2019

RESOURCES NEEDED

- Construction Crew Evaluation
 - Backbone Fiber Build Cut Down on Expenses
- Billing System Tie Into MUNIS

<u>Business from the Floor</u> – Johnny Spencer, Jr of 1010 E Street expressed concern for the condition of the road, stating that there are large cracks with grass growing through it. Spencer stated that the road has not been paved since he has been living there over 60 years.

Comments by Members of City Council - Council Member Bowles received a message from a citizen expressing concern about a house on the corner of Mineral and Clay Street, there is nowhere to park at this location causing a traffic hazard and she asked that the Transportation Committee evaluate that location. A resident reached out to her regarding the 911 center and wrecks in the City and the amount of time it takes a wrecker service to respond to accidents. Police Chief Cassady explained that there is a wrecker rotation with a maximum 30-minute response before another service is contacted. The citizen is asked first if they have a preference of wrecker service. Bowles asked if the City could only use City wreckers. Cassady explained that the "next in line" list is one of the most difficult services to deal with to ensure fairness for all businesses. Council Member Turner welcomed Holly Kozelsky from the Martinsville Bulletin to the meeting. Vice Mayor Martin said he thought it was wonderful to have a film company in Martinsville and how exciting that our local firefighters would be included in a movie. The Martin Luther King planning council is planning their service on January 20. Mayor Lawson shared information about the Enterprise Zone Workshop to be held February 7; it is free to attend at the college. "If I were Mayor" contest essays are due to Virginia Municipal League by January 18 and recommended Council Members offer a monetary award again this year to a local student. Turner asked if Martinsville could make a point of submitting a Christmas ornament to VML again this year.

<u>Comments by City Manager</u> – Assistant City Manager Knox said there would be a couple more enterprise zone workshops and he encourages business owners to attend, stating that incentives offered through the program could be very beneficial to those businesses. There is not a date set for the next Citizen's Academy but he hopes to do it again in the near future.

January 8, 2019 Council Meeting There being no further business, Cou	ancil Member Bowles made a motion to adjourn the
meeting; the motion was seconded by Vio	ce Mayor Martin with all Council Members voting in
favor. The meeting adjourned at 8:45pm.	
Karen Roberts	Kathy Lawson

Mayor

Clerk of Council